



CLEVELAND MANAGEMENT CONSULTANTS LTD

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SUMMARY OF 2023 4TH QUARTER TRAINING PROGRAMMES

S/N	COURSE TITLE	COURSE OBJECTIVES	TARGET AUDIENCE	DATE	VENUE	FEE
OIL AND GAS						
1.	ADVANCE LEADERSHIP AND STAKEHOLDERS MANAGEMENT IN THE PIA ERA	This training workshop on Advanced Leadership and Stakeholders Management is designed to equip participants with adequate skill and strategies that will strengthen the administrative and governance structure of the Oil and Gas Sector in Nigeria, while adequately addressing the demands of the host communities as well as introducing fiscal terms that make the sector more attractive to investors.	Legal and Compliance Professionals, Oil and Gas Consultants, Oil and Gas Project Managers, Financial and Investment Analysts, etc	16 th – 20 th Oct., 2023	DUBAI	US\$5,950
				27 th Nov. – 1 st Dec., 2023	KENYA	US\$5,950
				23 rd – 27 th Oct., 2023	KIGALI	US\$5,950
				4 th – 8 th Dec., 2023	UK	US\$5,950
				20 th – 24 th Nov., 2023	USA	US\$5,950
2.	BASIC DRILLING, COMPLETION AND WORKOVER OPERATIONS	This course presents the basics of drilling and completion operations, plus post-completion enhancement (workovers). Participants will learn to visualize what is happening down-hole, discover what can be accomplished, and learn how drilling and completion can alter reservoir performance.	Production Crew, Operations Managers, Field Supervisors, etc.	18 th – 22 nd Dec., 2023	DUBAI	US\$5,950
				4 th – 8 th Dec., 2023	KENYA	US\$5,950
				6 th – 10 th Nov., 2023	KIGALI	US\$5,950
				6 th – 10 th Nov., 2023	UK	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	USA	US\$5,950

3.	BILATERAL TREATIES AND DISPUTE RESOLUTION IN THE OIL AND GAS INDUSTRY	This one week training workshop is aimed at highlighting the substantive obligations of bilateral and multilateral investment treaties and their relevance to the resolution of the Oil and Gas disputes, methods of resolving Oil and Gas disputes and dispute prevention/management	The training course is appropriate to a wide range of Professionals but will greatly benefit Policy Makers, Senior Contract Negotiators and Managers, Legal Managers, Legal Counsel, Commercial and Business Managers, Contract Administrators, Managers, Project and General Management Personnel	13 th – 17 th Nov., 2023	DUBAI	US\$5,950
				20 th – 24 th Nov., 2023	KENYA	US\$5,950
				18 th – 22 nd Dec., 2023	KIGALI	US\$5,950
				23 rd – 27 th Oct., 2023	UK	US\$5,950
				11 th – 15 th Dec., 2023	USA	US\$5,950
4.	BUSINESS STRATEGY AND ORGANISATION DEVELOPMENT FOR SUSTAINABLE GROWTH	This course will focus around the key areas required to ensure alignment of Business Strategy to Organisational Development strategy to ensure on-going success of the organisation.	Directors, Assistant Directors, Principal Officers, Senior Managers, Business Development Managers, Legal Officers, etc	11 th – 15 th Dec., 2023	DUBAI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KENYA	US\$5,950
				11 th – 15 th Dec., 2023	KIGALI	US\$5,950
				13 th – 17 th Nov., 2023	UK	US\$5,950
				16 th – 20 th Oct., 2023	USA	US\$5,950
5.	CONFLICT MANAGEMENT, NEGOTIATION SKILLS AND TIME MANAGEMENT	In the course of this five-day training program which promises to be highly interactive, attempt will be made to strike a harmony between these three major themes: Conflict Management, Negotiation Skills and Time Management. Participants will be assisted to learn and practically deploy time tested skills that will enable them create a conducive work environment, be supportive of their colleagues and improve their productivity exponentially.	Senior Managers, Middle Level Managers and Unit heads drawn from various departments in organizations, Directors and Assistant Directors in public services, etc	23 rd – 27 th Oct., 2023	DUBAI	US\$5,950
				16 th – 20 th Oct., 2023	KENYA	US\$5,950
				13 th – 17 th Nov., 2023	KIGALI	US\$5,950
				18 th – 22 nd Dec., 2023	UK	US\$5,950
				6 th – 10 th Nov., 2023	USA	US\$5,950
6.	CORPORATE PORTFOLIO MANAGEMENT STRATEGIES FOR E & P EXECUTIVES	This training course is designed to equip E & P Executives with the requisite CPM strategies and approaches that will ensure they are able to take advantage of divestment and merger opportunities arising from companies that have been adversely impacted by the lower oil price, as they look to restructure and rebalance their portfolios and balance sheets	Portfolio Managers, Project Managers, Business Development and Support Managers, etc	20 th – 24 th Nov., 2023	DUBAI	US\$5,950
				13 th – 17 th Nov., 2023	KENYA	US\$5,950
				18 th – 22 nd Dec., 2023	KIGALI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	UK	US\$5,950
				4 th – 8 th Dec., 2023	USA	US\$5,950

7.	DECISION MAKING IN OIL AND GAS INDUSTRY	This training workshop is designed to equip Oil and Gas Professionals with the knowledge required to making critical decisions when there is a large number of variables as well as large amount of uncertainties	Directors, Assistant Directors, Principal Officers, Senior Managers, HR Managers, Middle Level managers, etc	4 th – 8 th Dec., 2023	DUBAI	US\$5,950
				23 rd – 27 th Oct., 2023	KENYA	US\$5,950
				27 th Nov. – 1 st Dec., 2023	KIGALI	US\$5,950
				16 th – 20 th Oct., 2023	UK	US\$5,950
				13 th – 17 th Nov., 2023	USA	US\$5,950
8.	DISPUTE RESOLUTION AND ARBITRATION IN THE OIL AND GAS INDUSTRY	This training workshop on Dispute Resolution and Arbitration is designed to educate participants on the various types of dispute and effective methods of resolving them in order to make them more professional in their field and to achieve the desired results in the Oil and Gas industry	Policy Makers, Senior Contract Negotiators And Managers, Legal Managers, Legal Counsel, Commercial and Business Managers, Contract Administrators, Managers, Project and General Management Personnel	30 th Oct. – 3 rd Nov., 2023	DUBAI	US\$5,950
				4 th – 8 th Dec., 2023	KENYA	US\$5,950
				23 rd – 27 th Oct., 2023	KIGALI	US\$5,950
				20 th – 24 th Nov., 2023	UK	US\$5,950
				18 th – 22 nd Dec., 2023	USA	US\$5,950
9.	HYDROCARBON PRODUCTION OPERATIONS: THE ROLE OF TECHNOLOGY IN OPERATIONS	In this course of this training, participants will be assisted to gain practical knowledge of the wide range of oil field production handling and treatment equipment that are utilized during exploration and production with particular focus on the necessary knowledge required on how equipment and facilities are operated to maximize production and at the same time minimize costs.	Business Development managers, Corporate planning professionals, Business analysts and every other individuals who wants to have a better understanding of the Oil and Gas Industry	6 th – 10 th Nov., 2023	DUBAI	US\$5,950
				18 th – 22 nd Dec., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				11 th – 15 th Dec., 2023	UK	US\$5,950
				23 rd – 27 th Oct., 2023	USA	US\$5,950
10.	HSE POLICIES, PRACTICES AND MANAGEMENT IN OIL AND GAS OPERATIONS	This training workshop on HSE Policy, Practices and Management in Oil and Gas operations is designed to equip participants with the processes and procedures of identifying potential hazards and the best practices to reduce them.	HSE Supervisors, HSE personnel, Operations and Maintenance Supervisors, Projects & Design Supervisors, Emergency and rescue team Leaders.	27 th Nov. – 1 st Dec., 2023	DUBAI	US\$5,950
				13 th – 17 th Nov., 2023	KENYA	US\$5,950
				18 th – 22 nd Dec., 2023	KIGALI	US\$5,950
				18 th – 22 nd Dec., 2023	UK	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	USA	US\$5,950

11.	IMPROVING PROJECT PERFORMANCE IN THE OIL AND GAS INDUSTRY	This course will explore the fundamentals of Petroleum project performance, identify drivers of project profitability, and performance management through a process driven approach	Project Managers, Programme managers, Project Lead Engineers, Project Supervisors, Directors, Assistant Directors, etc	20 th – 24 th Nov., 2023	DUBAI	US\$5,950
				6 th – 10 th Nov., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				18 th – 22 nd Dec., 2023	UK	US\$5,950
				27 th Nov. – 1 st Dec., 2023	USA	US\$5,950
12.	JOINT VENTURE AND OTHER COLLABORATION AGREEMENT IN THE OIL AND GAS INDUSTRY	This training workshop on Joint Venture and Other Collaboration Agreement in the Oil and Gas Industry is designed to provide participants with the unique opportunity to increase their knowledge and understanding of the issues involved in Joint Operating Agreement and improve their techniques and skills in designing various related contracts.	Contracts Managers and Administrators, Legal Practitioners, Geologists and Engineers, Risk Managers, Policy Makers and Regulators, etc	6 th – 10 th Nov., 2023	DUBAI	US\$5,950
				18 th – 22 nd Dec., 2023	KENYA	US\$5,950
				6 th – 10 th Nov., 2023	KIGALI	US\$5,950
				27 th Nov. – 1 st Dec., 2023	UK	US\$5,950
				18 th – 22 nd Dec., 2023	USA	US\$5,950
13.	JOINT VENTURE (JV) PROJECTS PERFORMANCE AND EVALUATION	This training workshop is designed to equip participants with the knowledge required to establish well-structured joint ventures as well as the tools and techniques for evaluating and measuring its progress in order to achieve commercial success and further partnership opportunities.	Key officers involved in Oil and Gas Joint Venture Projects especially Accountants, Auditors, Operations Managers, Project Managers, etc	6 th – 10 th Nov., 2023	DUBAI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KENYA	US\$5,950
				18 th – 22 nd Dec., 2023	KIGALI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	UK	US\$5,950
				27 th Nov. – 1 st Dec., 2023	USA	US\$5,950
14.	LEADERSHIP AND STRATEGIC MANAGEMENT IN THE OIL AND GAS INDUSTRY	In the course of this one week program, participants will be exposed to the economics of the Oil and Gas value chain as well as the strategic management tools used in the industry	This course is suitable for both technical and non-technical professionals who see to develop good business awareness and understanding of the Oil and Gas Industry	16 th – 20 th Oct., 2023	DUBAI	US\$5,950
				13 th – 17 th Nov., 2023	KENYA	US\$5,950
				18 th – 22 nd Dec., 2023	KIGALI	US\$5,950
				4 th – 8 th Dec., 2023	UK	US\$5,950
				20 th – 24 th Nov., 2023	USA	US\$5,950

15.	LEADERSHIP AND TEAM DEVELOPMENT FOR MANAGERIAL SUCCESS IN THE OIL AND GAS INDUSTRY	In this 5-day intensive program participants will be exposed to the practices of the world's greatest leaders and will learn to empower their team to bring out the best in them.	Heads of Department, Unit Heads, Human Resource Managers, Project Managers, Admin. Officers, etc	20 th – 24 th Nov., 2023	DUBAI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KENYA	US\$5,950
				11 th – 15 th Dec., 2023	KIGALI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	UK	US\$5,950
				4 th – 8 th Dec., 2023	USA	US\$5,950
16.	MASTERING PEOPLE MANAGEMENT AND TEAM LEADERSHIP	This Mastering People Management & Team Leadership training seminar enables experienced managers to 'master' people management & to have confidence that team leadership can be taught and makes a tangible difference to the manager, the team and the organization.	Senior Managers, Directors and Assistant Directors, In-house Legal counsel, Client Relationship Managers and Supervisors, Senior Contract Negotiators, HR Managers, Project and General Management Personnel, etc	23 rd – 27 th Oct., 2023	DUBAI	US\$5,950
				11 th – 15 th Dec., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				18 th – 22 nd Dec., 2023	UK	US\$5,950
				6 th – 10 th Nov., 2023	USA	US\$5,950
17.	NEGOTIATION WORKSHOP: IMPROVING YOUR NEGOTIATION EFFECTIVENESS	Business Development and Support Managers, Legal Officers, Procurement and Supply Chain Management Staff, etc	Business Development and Support Managers, Legal Officers, Procurement and Supply Chain Management Staff	16 th – 20 th Oct., 2023	DUBAI	US\$5,950
				13 th – 17 th Nov., 2023	KENYA	US\$5,950
				18 th – 22 nd Dec., 2023	KIGALI	US\$5,950
				4 th – 8 th Dec., 2023	UK	US\$5,950
				20 th – 24 th Nov., 2023	USA	US\$5,950
18.	OIL AND GAS : MARKETS, TRADING, PRICING AND ECONOMIC FRAMEWORK	This training course is designed to provide participants with a complete understanding of the financial and physical markets for crude oil and petroleum products	Petroleum economists, Oil and Gas business students, Energy industry journalists and reporters, Businessmen and financiers, Traders & Brokers	30 th Oct. – 3 rd Nov., 2023	DUBAI	US\$5,950
				4 th – 8 th Dec., 2023	KENYA	US\$5,950
				23 rd – 27 th Oct., 2023	KIGALI	US\$5,950
				20 th – 24 th Nov., 2023	UK	US\$5,950
				18 th – 22 nd Dec., 2023	USA	US\$5,950
19.	OIL AND GAS (E AND P) JOINT VENTURES CASH CALL WORKSHOP	The one-week course has been specially designed to provide a learning platform for oil and gas industry accounting and management practitioners. It promises to be very interactive and case studies driven.	Key officers involved in oil and gas joint venture projects especially: Accountants, Auditors, Operations Managers, Project Managers, etc.	6 th – 10 th Nov., 2023	DUBAI	US\$5,950
				18 th – 22 nd Dec., 2023	KENYA	US\$5,950
				6 th – 10 th Nov., 2023	KIGALI	US\$5,950
				11 th – 15 th Dec., 2023	UK	US\$5,950
				23 rd – 27 th Oct., 2023	USA	US\$5,950

20.	OIL AND GAS CONTRACTS DRAFTING AND NEGOTIATION SKILLS DEVELOPMENT	This 5-day program has been designed to provide a platform for the participants to acquire contemporary skills and to tap into current and best practices in legal drafting and negotiations in the oil and gas industry. This program promises to be very interactive and case studies driven.	Company Secretaries and In-house lawyers, Commercial/Contract Managers, Procurement Managers, Contract engineers and other key stakeholders representing regulatory agencies of government.	16 th – 20 th Oct., 2023	DUBAI	US\$5,950
				18 th – 22 nd Dec., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				4 th – 8 th Dec., 2023	UK	US\$5,950
				20 th – 24 th Nov., 2023	USA	US\$5,950
21.	PETROLEUM PRODUCTS : SPECIFICATIONS, PROPERTIES, AND MARKET DEMAND	This course is designed to provide technical knowledge related to the standard quality control tests performed in refineries and petrochemical plants to ensure that the finished products are in line with commercial specifications.	Engineers, Technical Managers, Laboratory technicians, Commercial and Technical Staff and other staff whose activities are related to the production, storage purchasing or marketing of petroleum products	23 rd – 27 th Oct., 2023	DUBAI	US\$5,950
				27 th Nov. – 1 st Dec., 2023	KENYA	US\$5,950
				18 th – 22 nd Dec., 2023	KIGALI	US\$5,950
				18 th – 22 nd Dec., 2023	UK	US\$5,950
				6 th – 10 th Nov., 2023	USA	US\$5,950
22.	PETROLEUM ECONOMICS EVALUATION AND PROJECT INVESTMENT DECISION MAKING	This one week course on Petroleum Economics Evaluation and Project investment decision making is designed to equip participants with the relevant knowledge and skills to proactively select and manage oil and gas projects in a dynamic business environment.	Oil and Gas Field Engineers, managers, Auditors, Planners, Financial Analysts, etc.	13 th – 17 th Nov., 2023	DUBAI	US\$5,950
				11 th – 15 th Dec., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				23 rd – 27 th Oct., 2023	UK	US\$5,950
				11 th – 15 th Dec., 2023	USA	US\$5,950
23.	PETROLEUM PROJECT ECONOMICS AND RISK ANALYSIS	This course on Petroleum Project Economics and Risk Analysis is designed to equip participants and enable them gain insight to the contemporary skills, tools and techniques for proactively managing oil and gas projects in a dynamic business environment	Project Supervisors/Managers, Project Engineers, Accountants, Auditors, Finance Managers, Portfolio Managers, Investment Analysts, etc	23 rd – 27 th Oct., 2023	DUBAI	US\$5,950
				6 th – 10 th Nov., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				27 th Nov. – 1 st Dec., 2023	UK	US\$5,950
				6 th – 10 th Nov., 2023	USA	US\$5,950

24.	RESULT-DRIVEN TOTAL PROJECT MANAGEMENT FOR THE OIL AND GAS INDUSTRY	This training presents participants with the unique opportunity to reposition themselves for enhanced individual and group performance. It offers a great opportunity for them to catch up with the latest innovations and best practices in project management as applicable to projects in the Oil and Gas Industry	Project Coordinators, Project Managers, Project Directors, Managers Superintending over Joint Venture Projects, Project Accountants, Project Procurement Officers, Project M & E Officers, Logistics Officers, Social Mobilization Officers, Training Officers, Community Mobilization Officers and Other Oil & Gas Project Implementation Stakeholders	30 th Oct. – 3 rd Nov., 2023	DUBAI	US\$5,950
				16 th – 20 th Oct., 2023	KENYA	US\$5,950
				13 th – 17 th Nov., 2023	KIGALI	US\$5,950
				20 th – 24 th Nov., 2023	UK	US\$5,950
				18 th – 22 nd Dec., 2023	USA	US\$5,950
25.	RISK ASSESSMENT AND RISK MANAGEMENT	This course is an introduction to the assessment and the mitigation of the risks inherent in the Oil and Gas Industry. It discusses the common types of risks and sheds light on current and developing techniques to mitigate risk through knowledge sharing, analysis and example case studies.	Project Management Team Members, Operation managers, Project Managers, Oil and Gas Enterprise Architects, Assets Managers, Maintenance Managers, Maintenance and Reliability Engineers, etc	27 th Nov. – 1 st Dec., 2023	DUBAI	US\$5,950
				4 th – 8 th Dec., 2023	KENYA	US\$5,950
				20 th – 24 th Nov., 2023	KIGALI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	UK	US\$5,950
				4 th – 8 th Dec., 2023	USA	US\$5,950
26.	RISK MANAGEMENT FOR UPSTREAM CAPITAL PROJECTS	This one week training workshop has been packaged to provide the platform for knowledge update, skill acquisition and repositioning for better project risk evaluation and management for overall oil and gas projects success.	Risk Managers, Operational Managers, Procurement Managers, Project Managers, Asset Managers, etc	20 th – 24 th Nov., 2023	DUBAI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KENYA	US\$5,950
				18 th – 22 nd Dec., 2023	KIGALI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	UK	US\$5,950
				4 th – 8 th Dec., 2023	USA	US\$5,950
27.	STAKEHOLDERS MANAGEMENT IN OIL AND GAS INDUSTRY FOR EFFECTIVE PROJECTS DELIVERY	This one week training workshop promises to afford participants the opportunity to learn how to identify their project stakeholders, how to profile and analyze stakeholders, and strategies for productive stakeholder engagement.	Oil and Gas Project Managers, Government, Security and Community Relations Managers, and Legal Officers	16 th – 20 th Oct., 2023	DUBAI	US\$5,950
				11 th – 15 th Dec., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				4 th – 8 th Dec., 2023	UK	US\$5,950
				20 th – 24 th Nov., 2023	USA	US\$5,950

28.	STRATEGY AND BUSINESS ANALYSIS	This program is designed to provide a veritable platform for a clear understanding of the issues and challenges involved in strategy formulation, Strategic Planning, Strategy Evaluation and Selection and Strategy Implementation within the context of overall Business analysis.	Senior Managers, Business Development Managers, Legal Officers, etc	23 rd – 27 th Oct., 2023	DUBAI	US\$5,950
				4 th – 8 th Dec., 2023	KENYA	US\$5,950
				20 th – 24 th Nov., 2023	KIGALI	US\$5,950
				18 th – 22 nd Dec., 2023	UK	US\$5,950
				6 th – 10 th Nov., 2023	USA	US\$5,950
29.	STRATEGY DEVELOPMENT AND COST-EFFECTIVE IMPLEMENTATION IN THE OIL AND GAS INDUSTRY	This highly-interactive training course emphasizes the most effective strategies, policies, tactics and practices that are needed to ensure the strategic development of operation methodology for cost effective operation of the physical assets throughout their life-cycle.	Senior Managers, Business Development Managers, Legal Officers, etc	13 th – 17 th Nov., 2023	DUBAI	US\$5,950
				6 th – 10 th Nov., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				23 rd – 27 th Oct., 2023	UK	US\$5,950
				11 th – 15 th Dec., 2023	USA	US\$5,950
30.	STRATEGIC EMERGENCY RESPONSE AND SECURITY RISKS IN OIL AND GAS COMMUNITIES	The one week training workshop has been packaged to provide a forum for robust interaction and focused learning on strategies for effective emergency response and practical tools for identifying and mitigating security risks in Oil and Gas communities.	Risk Managers, Operational Managers, Portfolio Managers, Investment Analysts, Project Managers, Asset Managers, etc	30 th Oct. – 3 rd Nov., 2023	DUBAI	US\$5,950
				27 th Nov. – 1 st Dec., 2023	KENYA	US\$5,950
				18 th – 22 nd Dec., 2023	KIGALI	US\$5,950
				20 th – 24 th Nov., 2023	UK	US\$5,950
				18 th – 22 nd Dec., 2023	USA	US\$5,950
31.	TOOLS AND TECHNIQUES FOR MANAGING RISK AND UNCERTAINTY	In the course of this training, participants will learn how to identify, plan, structure and manage risks to the overall delivery of projects – a powerful forecasting and control element leading to project.	Risk Managers, Operational Managers, Portfolio Managers, Investment Analysts, Project Managers, Asset Managers, etc	4 th – 8 th Dec., 2023	DUBAI	US\$5,950
				6 th – 10 th Nov., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				16 th – 20 th Oct., 2023	UK	US\$5,950
				13 th – 17 th Nov., 2023	USA	US\$5,950

32.	UNITIZED FIELDS GAS DEVELOPMENT AND RESERVOIR STUDIES	In the course of this one week program, participants will be assisted to gain hands-on knowledge and skills in the unitization of Oil and Gas reservoirs.	Contract managers, Project Managers/Directors, Project Engineers, Operation Managers, Business Development Managers, etc	20 th – 24 th Nov., 2023	DUBAI	US\$5,950
				11 th – 15 th Dec., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				18 th – 22 nd Dec.,	UK	US\$5,950
				4 th – 8 th Dec., 2023	USA	US\$5,950

PROJECT MANAGEMENT

1.	PARTICIPATORY LEADERSHIP AND PROJECT GOOD GOVERNANCE	This training seeks to address the above project leadership and governance highlights comprehensively and ensures that the core values, knowledge and skills required for participatory leadership and good governance are embraced by the participants and in so doing, further enhance their respective leadership and governance effectiveness.	Project/Programme Managers, Project coordinators, Policymakers, Board members in public and private organizations, Top government functionaries, project management staff, task, Managers employed in the public and private sectors	11 th – 15 th Dec., 2023	DUBAI	US\$5,950
				20 th – 24 th Nov., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				13 th – 17 th Nov., 2023	UK	US\$5,950
				16 th – 20 th Oct., 2023	USA	US\$5,950
2.	PARTICIPATORY PROJECT MONITORING AND EVALUATION (PPM&E)	This training explores the many applications of PPM&E. The technical, organizational—and especially political—challenges involved in building functional PPM&E system are also addressed. Finally, the ten-step model to designing, building, and maintaining the PPM&E will be examined.	Monitoring and Evaluation Officers, Project Coordinators, Project Managers, Project Finance Officers, Procurement/Purchasing Officers and Project Supervisory Team	16 th – 20 th Oct., 2023	DUBAI	US\$5,950
				18 th – 22 nd Dec., 2023	KENYA	US\$5,950
				20 th – 24 th Nov., 2023	KIGALI	US\$5,950
				4 th – 8 th Dec., 2023	UK	US\$5,950
				20 th – 24 th Nov., 2023	USA	US\$5,950
3.	PROJECT FINANCIAL MANAGEMENT	This workshop will provide participants with the various tools and techniques for improving the financial management process with particular reference to identification of the key financial management risk which can affect overall project success.	Project Accountants, Project Finance Officers, Project Coordinators, Project Managers, Procurement Officers and PFMU members.	18 th – 22 nd Dec., 2023	DUBAI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KENYA	US\$5,950
				11 th – 15 th Dec., 2023	KIGALI	US\$5,950
				6 th – 10 th Nov., 2023	UK	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	USA	US\$5,950

4.	PROJECT IMPACT SUSTAINABILITY PLANNING AND MANAGEMENT	This training is aimed at equipping and getting the project team members and other key stakeholders to be acquainted with the issues that are important for project impact sustainability and help in incorporating the elements of sustainability before the project close-out of specific projects.	Project Coordinators, all members of the Project Implementation Unit (PIU), Members of the State Project Technical Support Unit (SPTSU), Directors of Education, Officials of State Project Financial Management Unit (SPFMU), State board members of SUBEB and other key stakeholders.	23 rd – 27 th Oct., 2023	DUBAI	US\$5,950
				11 th – 15 th Dec., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				18 th – 22 nd Dec., 2023	UK	US\$5,950
				6 th – 10 th Nov., 2023	USA	US\$5,950
5.	PROJECT PROCUREMENT OF GOODS, WORKS AND CONSULTANCY SERVICES	This workshop will provide participants with the most up-to-date skills, principles, techniques and tools in goods and equipment procurement and the associated bid processes.	Procurement Officers, Purchasing and Logistics Officers, Members of procurement committee, Finance Officers, Project Coordinators, Project Managers and others that perform oversee the procurement function in their organizations	16 th – 20 th Oct., 2023	DUBAI	US\$5,950
				16 th – 20 th Oct., 2023	KENYA	US\$5,950
				13 th – 17 th Nov., 2023	KIGALI	US\$5,950
				4 th – 8 th Dec., 2023	UK	US\$5,950
				20 th – 24 th Nov., 2023	USA	US\$5,950
6.	RESULT-DRIVEN TOTAL PROJECT MANAGEMENT	The Result-Driven Total Project Management workshop is designed to thoroughly equip them with the emerging best practices, tools and techniques in fundamental elements of project management functions such as project funding, design, planning, finance & investment, stakeholders management, communication and enlightenment procedures, procurement, monitoring and documentation amongst others.	Project Coordinators, Project Managers, Project Directors, Project Finance Officers, Project Procurement Officers, Project M & E Officers, Project Communication officers, Logistic Officers, Social Mobilization Officers, Training Officers and Vector Control Officers, Community Mobilization/Development Officers, etc.	20 th – 24 th Nov., 2023	DUBAI	US\$5,950
				13 th – 17 th Nov., 2023	KENYA	US\$5,950
				16 th – 20 th Oct., 2023	KIGALI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	UK	US\$5,950
				4 th – 8 th Dec., 2023	USA	US\$5,950

GENERAL MANAGEMENT

1.	ADVANCED HUMAN RESOURCES AND PERFORMANCE MANAGEMENT	This training program will enable participants to see that grow, strengthen and mature through several stages of development until they have developed a clear vision, mission and good management structures	This is a senior management workshop. Apart from senior managers with core HR functions, senior manager drawn from other departments who must achieve results working with other people must attend.	6 th – 10 th Nov., 2023	DUBAI	US\$5,950
				13 th – 17 th Nov., 2023	KENYA	US\$5,950
				18 th – 22 nd Dec., 2023	KIGALI	US\$5,950
				11 th – 15 th Dec., 2023	UK	US\$5,950
				23 rd – 27 th Oct., 2023	USA	US\$5,950

2.	BEST PRACTICES IN ENTREPRENEURSHIP DEVELOPMENT AND MANAGEMENT IN DEVELOPING COUNTRIES	This training programme is designed to help participants addressing the challenges of entrepreneurs. It focuses on the things entrepreneurs care more about and that ultimately affect their bottom line	This course is targeted at aspiring micro and small business owners, existing small and medium business owners and officials drawn from government, ministries, and agencies that support entrepreneurship development and seek to enable businesses to flourish	30 th Oct. – 3 rd Nov., 2023	DUBAI	US\$5,950
				6 th – 10 th Nov., 2023	KENYA	US\$5,950
				4 th – 8 th Dec., 2023	KIGALI	US\$5,950
				20 th – 24 th Nov., 2023	UK	US\$5,950
				18 th – 22 nd Dec., 2023	USA	US\$5,950
3.	CONTEMPORARY MANAGEMENT SKILLS DEVELOPMENT FOR SENIOR MANAGERS	This training program is designed as a capacity building program that would provide a platform for senior managers to share experiences together with other senior managers in other organizations as well as expose them to the best practices in effective management skills and its application in today's challenging workplace.	Senior Managers and middle level managers drawn from various departments in organizations, Directors and Assistant Directors in public service, Principal Officers in tertiary institutions, etc.	4 th – 8 th Dec., 2023	DUBAI	US\$5,950
				18 th – 22 nd Dec., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				16 th – 20 th Oct., 2023	UK	US\$5,950
				13 th – 17 th Nov., 2023	USA	US\$5,950
4.	EMOTIONAL INTELLIGENCE AND TEAM BUILDING	This training workshop is designed to equip participants with the skills that make up Emotional Intelligence (EI) and Effective Team Building.	Managers, Head of Departments, Supervisors, Directors, Deputy Directors, Human Resource Managers, etc	13 th – 17 th Nov., 2023	DUBAI	US\$5,950
				18 th – 22 nd Dec., 2023	KENYA	US\$5,950
				20 th – 24 th Nov., 2023	KIGALI	US\$5,950
				23 rd – 27 th Oct., 2023	UK	US\$5,950
				11 th – 15 th Dec., 2023	USA	US\$5,950
5.	FACILITATING CHANGE THROUGH EFFECTIVE COMMUNICATIONS	This course is designed to provide an opportunity for participants to recalibrate and define a different path towards achieving effective corporate communications in a world of rapid change.	Directors, Assistant Directors, Senior Managers, HR Managers, Public relations officers, Marketing officers, etc	20 th – 24 th Nov., 2023	DUBAI	US\$5,950
				13 th – 17 th Nov., 2023	KENYA	US\$5,950
				16 th – 20 th Oct., 2023	KIGALI	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	UK	US\$5,950
				4 th – 8 th Dec., 2023	USA	US\$5,950
6.	INTERNATIONAL PUBLIC SECTOR ACCOUNTING STANDARDS (IPSAS)	This workshop on public sector accounting standards is aimed at providing participants with a comprehensive understanding of the application of IPSAS as prescribed by the IPSASB to the framework of public bodies.	Directors and Assistant Director of Accounts and Finance, Financial Controllers, Accountants, Auditors, Finance Managers, Project Finance Officers, etc.	23 rd – 27 th Oct., 2023	DUBAI	US\$5,950
				6 th – 10 th Nov., 2023	KENYA	US\$5,950
				4 th – 8 th Dec., 2023	KIGALI	US\$5,950
				18 th – 22 nd Dec., 2023	UK	US\$5,950
				6 th – 10 th Nov., 2023	USA	US\$5,950

7.	ORGANIZATIONAL PERFORMANCE MANAGEMENT AND EFFECTIVENESS	This workshop will examine the necessary components of an effective performance management system. It will build participants the capacity to develop such a system and manage it effectively for organization growth.	Senior Human Resources Managers, Project managers, Directors and Assistant Directors of Human Resources in public sector, Directors and Assistant Directors of Finance and Planning in Public Sector and Administration Managers.	11 th – 15 th Dec., 2023	DUBAI	US\$5,950
				6 th – 10 th Nov., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				13 th – 17 th Nov., 2023	UK	US\$5,950
				16 th – 20 th Oct., 2023	USA	US\$5,950
8.	PUBLIC INFRASTRUCTURE MANAGEMENT: NEEDS ANALYSIS, FINANCING AND SUSTAINABLE MANAGEMENT	This training workshop will provide a veritable platform for sensitization and reorientation to assist participants to develop the right mindset and capacity to carry out a sound and well informed public infrastructure needs analysis while equipping them to effectively manage public infrastructure funding in an atmosphere of sustainable maintenance	Policy makers at Federal, State and Local Government Levels, Urban and Regional Planners, Infrastructure Supervisory Authorities, Heads of National and Sub-National Institutions (Ministries, Commissions, Agencies, Parastatals and Boards)	13 th – 17 th Nov., 2023	DUBAI	US\$5,950
				11 th – 15 th Dec., 2023	KENYA	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	KIGALI	US\$5,950
				23 rd – 27 th Oct., 2023	UK	US\$5,950
				27 th Nov. – 1 st Dec., 2023	USA	US\$5,950
9.	RESULT-DRIVEN PUBLIC PRIVATE PARTNERSHIP	This training workshop on Result-Driven Public Private Partnership would provide the participants with the skills needed in developing such important developmental partnership, with the aim of harnessing the opportunities of PPP in achieving the goals of developmental projects	State Commissioners, Permanent Secretaries, Director-General of Government Parastatals and Agencies, Project Coordinators, Project Managers, Heads of Tertiary Institutions, Directors of Finance and Planning in Ministries and other cadre of staff involved in PPP in both public and private sectors	18 th – 22 nd Dec., 2023	DUBAI	US\$5,950
				13 th – 17 th Nov., 2023	KENYA	US\$5,950
				16 th – 20 th Oct., 2023	KIGALI	US\$5,950
				6 th – 10 th Nov., 2023	UK	US\$5,950
				30 th Oct. – 3 rd Nov., 2023	USA	US\$5,950
10.	TRANSFORMATIONAL LEADERSHIP AND STRATEGIC MANAGEMENT FOR THE CHALLENGES OF A GLOBALISED WORLD	This workshop will provide participants with the platform to examine the challenges of management in a global world and build their capacity to respond professionally for the progress of the organization	Senior Managers, Directors and Assistant Directors in Public Service, Heads of Tertiary Institutions, Project Coordinators, Heads of Local Government Administration, Head of Human Resources Management, etc	16 th – 20 th Oct., 2023	DUBAI	US\$5,950
				4 th – 8 th Dec., 2023	KENYA	US\$5,950
				6 th – 10 th Nov., 2023	KIGALI	US\$5,950
				4 th – 8 th Dec., 2023	UK	US\$5,950
				20 th – 24 th Nov., 2023	USA	US\$5,950